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JBoss, Inc. Reports Fourth Quarter Results

Open Source Middleware Leader Closes Out 2005 with Record Growth; Makes Key Technology Acquisitions that Bolster JEMS as the Open Source Platform for SOA

ATLANTA, February 22, 2006—JBoss[®], Inc., the Professional Open Source company, today announced fourth quarter results for 2005, which closes out a milestone year marked by triple-digit revenue growth. The highlight of this quarter is the acquisition of J2EE and web services distributed transaction technology from HP and Arjuna Technologies and the Drools project, a popular open source Java business rules engine. The acquisitions continue JBoss' drive to bring enterprise middleware to the mass market, bolstering the JBoss Enterprise Middleware Suite (JEMS[™]) as the leading open source platform for service-oriented architecture (SOA).

With many enterprises looking to implement and realize the benefits of an SOA, JBoss unveiled in this quarter its strategy to bring a cohesive suite of market-leading open source middleware products that can be used alone, mixed and matched or as a whole to build and deploy applications, business processes and web services. This quarter's acquisitions support JBoss' SOA strategy, as well as the release of JBoss jBPM 3.0 and JBoss Portal 2.2, both containing key technical features that continue to advance the products into market contenders.

“This last quarter closed out a record year in which JBoss exceeded all its goals in terms of customer adoption, operations and revenue,” said Marc Fleury, chairman and CEO, JBoss, Inc. “Our growth is a testament to the strength of the JBoss community of users, customers and partners who vote for us with their confidence and business every year. In turn, JBoss is committed to delivering the most comprehensive, standards-based, open source platform for SOA, making enterprise middleware software available for the mass market and, most importantly, putting customers back in the driver's seat with our subscription-based model.”

Expanding Ecosystem of Customers and Partners

In this quarter, JBoss saw record growth in customer adoption, with significant traction among Fortune 1000 companies in the financial services, healthcare, insurance and telecom sectors. With many customers deploying an increasing number of enterprise Java applications on the JEMS platform, JBoss rolled out the JBoss Operations Network (JBoss ON™). JBoss ON provides a single console for managing JEMS-based applications, including application performance, patch delivery and monitoring.

On the partner front, the recently launched JBoss certification program is rapidly gaining popularity with current and new JBoss partners, including Satyam Computer Services Ltd., the global IT consulting services provider, who becomes JBoss' first certified Indian system integrator (SI). As a certified SI, Satyam will offer application development to enterprises building and deploying solutions on JEMS.

JBoss also launched the JBoss Authorized Training Partner (JATP) program this quarter to allow partners to deliver, for the first time, the full training curriculum for JEMS. The rigorous certification program ensures that JBoss partners are sufficiently armed with the skills and tools to offer the same level of high quality training that customers have come to expect from JBoss technical instructors.

The quarter also saw a second gathering of the JBoss community in Barcelona, where the company held its first European user conference and exposition. JBoss World Barcelona provided JBoss users, customers and partners with an intensive three days of architecture discussions, technical sessions and networking. For a recap of the event, visit www.jboss.com/events/jbossworld/recap.

Building out the Open Source Platform for SOA

In this quarter, JBoss made its boldest move yet, acquiring key technology in the areas of distributed transactions and business rules. The company also released new versions of its business process management and portal products. The acquisitions and releases provide critical components of the JEMS open source platform for SOA:

- **ArjunaTS** – JBoss acquired distributed transaction monitor and web services technology owned by Arjuna Technologies and HP and will release them as open source JEMS products on Q2 2006. In one strategic move, JBoss, propelled JEMS further into the high-end market long presided over by the proprietary application platforms, while at the same time making pricey, enterprise-quality middleware software freely available to the mass market. Visit www.jboss.com/products/transactions.
- **Drools Project** – The Drools Project voted as a community to join JBoss, integrating its leading open-source Java business rules engine into JEMS. This represents another critical step in the evolution of JEMS as the open source platform for SOA. Incorporation of the Drools engine into JEMS will allow organizations to easily customize their products and service offerings using business rules that can be applied across SOA, based on actions, events and historical activities. Visit www.jboss.com/products/rules.

- **JBoss jBPM 3.0** – The latest evolution of the powerful open-source workflow and orchestration engine further extends JEMS as the market’s leading open source platform for SOA. JBoss jBPM is the safe choice for enterprises and sets new standards in ease of use and mass-market appeal. JBoss jBPM delivers the capability to develop new automated business processes and workflows with its BPM foundation as well as orchestrate business processes using industry-standard Business Process Execution Language (BPEL). Visit www.jboss.com/products/jbpm.
- **JBoss Portal 2.2** – JBoss Portal 2.2 adds greater simplicity to enterprise development and deployment, more standards support and new features for security and clustering that appeal to the enterprise market. These include support for the Content Repository for Java specification (JSR-170); security; advanced interportlet communication; failover clustering; themes; personal dashboard enhancements; admin GUI interface and search engine-friendly URLs. JBoss Portal 2.2 significantly expands the portal product’s enterprise-level features, making it the solution for customers needing a standards-based presentation solution. Visit www.jboss.com/products/jbossportal.

JBoss Subscription Services

With significant increases in both its customer and partner bases in this last quarter, JBoss focused on enhancing its service offerings to continue fueling enterprise adoption. New and enhanced service offerings include:

- **Professional Certification** – New certifications this quarter include Web Developer and Administrator tracks. To meet a growing demand for trained and certified developers, architects and consultants, JBoss partners and other companies have increasingly taken advantage of Professional Certification. Since the launch in Q2, JBoss has trained over 2,000 professionals. Middleware, Web Tier and Administrator Certification tracks are all now available. For more information, visit www.jboss.com/services/certification.
- **Training** – JBoss introduced new courses focused on web development and clustering as part of its public and private, on-site training courses in both the Administrator and Middleware tracks. JBoss Certified and JBoss Authorized Training partners are helping to expand JBoss training all over the world. Upcoming public training course will take place in Geneva, Johannesburg and Zurich. For the full schedule, go to www.jboss.com/services/training/schedule.
- **Online Education** – JBoss is continually offering insightful, free webinars on industry issues, JBoss core technology and key third-party certified solutions. For a schedule of upcoming and archived webinars, please visit www.jboss.com/services/online_education.

About JBoss, Inc.

JBoss, Inc., the global leader in open source middleware, offers simply the better way to transform businesses through a service-oriented architecture (SOA). As the market's leading open source platform for SOA, JEMS (JBoss Enterprise Middleware Suite) delivers proven performance in mission-critical environments and is backed by world-class support and service—all at a dramatically lower cost structure than proprietary systems. Fortune 500 companies such as Continental Airlines, MCI and Starwood Hotels & Resorts rely on Professional Open Source from JBoss, Inc. Certified partners offering JEMS and JBoss Subscriptions include Dell, HP, NEC, Novell, Sun Microsystems and Unisys. For more information, visit www.jboss.com.

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