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JBoss Appoints Seasoned Novell, SilverStream Sales VP

Names Michel Goossens as Vice President, EMEA Sales and Marketing

JBoss WORLD, BARCELONA, October 11, 2005—JBoss[®], Inc., the Professional Open Source company, today announced the appointment of Michel Goossens to vice president, EMEA sales and marketing. Bringing over 20 years of experience in IT across sales, marketing, product management and development, Goossens will lead sales and marketing efforts for EMEA, capitalizing on the wave of open source adoption across the region.

“Europe has increasingly become a prime hunting ground for JBoss with both private and public sector organizations realizing the benefits to be gained by embracing Professional Open Source and fuelling rapid growth for JBoss,” said Rob Bearden, vice president of sales and marketing, JBoss, Inc. “In Michel, JBoss has found a thoroughly experienced middleware campaigner who has the ability and understanding to drive sales through both new and established partners while continuing to communicate that success to our customers throughout EMEA.”

“JBoss continues to execute on its plans for rapid expansion of operations throughout Europe. Michel is the clear choice to accelerate business via his intimate knowledge of the EMEA open source market, with its regional dynamics and subtle nuances,” added Sacha Labourey, general manager, JBoss Europe.

Prior to joining JBoss, Goossens’ achievements included founding SilverStream Software Inc. in the Benelux region, leading its EMEA operations through rapid growth and through its IPO. In 2002, SilverStream was acquired by Novell, Inc. and Goossens took up the position of VP, EMEA enterprise sales, contributing to Novell’s new open source strategy and go-to-market model for enterprise sales. He completed his work at Novell as VP and general manager of Southern Europe.

“Having spent three years at Novell, I have seen first hand the progress JBoss has made in educating the market and the success that many enterprises have enjoyed in both development and production environments,” said Goossens. “The opportunities for JBoss are endless and I am very much looking forward to the opportunity of promoting JBoss as the safe choice in middleware.”

Goossens’ new position is effective immediately and he will be based in Belgium and the UK.

About JBoss, Inc.

JBoss, Inc. is the industry leader in open source middleware. With the JBoss Enterprise Middleware System (JEMS), clients can build applications, web services and processes that improve business agility—all at their own pace and at lower costs. Fortune 500 companies such as Continental Airlines, MCI and Starwood Hotels rely on Professional Open Source from JBoss, Inc. Certified partners offering JEMS and JBoss Subscriptions include Dell, HP, NEC, Novell, Sun Microsystems and Unisys. For more information, visit www.jboss.com.

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