



## FOR IMMEDIATE RELEASE

### Contacts:

Nathalie Fleury  
JBoss, Inc.  
(404) 467-8555  
[nathalie.fleury@jboss.com](mailto:nathalie.fleury@jboss.com)

Chantal Yang  
Schwartz Communications  
(781) 684-0770  
[jboss@schwartz-pr.com](mailto:jboss@schwartz-pr.com)

## JBoss, Inc. Launches J2EE Open Source Migration Program

*New Methodology, Toolkit and Assessment Program Designed to Meet Growing Demand for Migration from Proprietary Application Servers to JBoss Open Source Platform*

**ATLANTA—August 16, 2005**—JBoss<sup>®</sup>, Inc., the Professional Open Source company, today introduced the JBoss Migration Program to meet growing demand from enterprises to move from costly proprietary application servers to the open source JBoss Application Server. According to BZ Research, JBoss AS is used by 34.8 percent of enterprises that leverage application server technology, making it the most widely used application server in the industry. The new migration program offers a standardized assessment and implementation methodology to ensure that enterprises can readily migrate their applications to JBoss AS and take advantage of Professional Open Source to realize total cost of ownership savings.

“JBoss is seeing growing demand from enterprises wanting to move away from vendor lock-in, expensive software licenses, costly maintenance fees and punitive annual audits common to proprietary application servers,” said Brad Murdoch, vice president of services, JBoss, Inc. “With this new migration program, JBoss is enabling more enterprises to follow in the footsteps of current JBoss customers and realize the benefits of enterprise-class open source software, services and tools while enjoying significantly lower total cost of ownership compared to commercial software.”

The JBoss Migration Assessment includes a standardized methodology for preparing an enterprise migration roadmap to streamline the migration process to JBoss AS. This specific set of processes and procedures for evaluating customer environments ensures the most cost-effective and efficient migration process. In addition, JBoss will provide a customized set of tools to support the migration, as well as course material to train in-house administrators and developers and maintain productivity throughout the process.

CitiStreet, the nation’s largest defined contribution plan provider with 9 million participants and \$200 billion under administration, recently switched to JBoss AS. CIO Barry Strasnick explained, “For CitiStreet, the expense of licensing and support for BEA’s WebLogic could not be justified. JBoss emerged as the safe and prudent choice. We feel that JBoss technology and support services enable us to provide our customers with the best possible response time at the lowest possible cost. Open source is not new to the enterprise, but companies like JBoss, with its JEMS suite and Professional Open Source business model, are helping give it credibility.”

A survey of the JBoss community conducted by JBoss, Inc. in July 2005 found that of the 3,061 respondents reporting current usage of JBoss AS, 1,267, or 41.4 percent, have migrated applications from a commercial application server. Of this group, 290, or 22.9 percent, have migrated five or more applications. The majority of respondents also acknowledged a desire for enhanced services, toolkits and assessment engagements to further aid in the migration process. To serve this increasing demand, JBoss is working with its vast ecosystem of partners to provide training and certification in delivering quality migration services. Enabling JBoss Certified System Integrators (SI) to access and support migration services gives enterprises a wide array of choices while still providing consistent and superior service. JBoss Certified SI Partners offering Migration Services today include Atos Origin, Capgemini, CIGNEX Technologies, HP, Unisys and Valtech.

Ravi Kalakota, vice president, Open Source Strategy and Solutions Management, Unisys, said, "JBoss has made significant strides as an enterprise middleware platform in the last few years, and we are seeing growing interest from customers for open source migration services. Unisys is committed to delivering on our customers' needs and sees great value in the migration services provided through the JBoss Certified Partner Migration Program."

The Migration Assessment will be available as a JBoss Professional Support offering. Migration Services will be available directly from JBoss or through JBoss Certified SIs. For more about the JBoss Migration Program, visit <http://www.jboss.com/services/migration>.

For first-hand accounts from companies that have made the switch to Professional Open Source, visit <http://www.jboss.com/customers/index> or join them in person at JBoss World Barcelona, the company's first European user conference and exhibition, October 10-12, 2005. For additional information and registration, visit <http://www.jboss.com/events/jbossworld>.

#### **About JBoss, Inc.**

JBoss, Inc. develops the open source JBoss Enterprise Middleware System (JEMS™) and its core technologies. Under its Professional Open Source model, JBoss stands behind JEMS with enterprise-class support services that offer CIOs accountability for their open source investments. More than 500 companies and government agencies worldwide, including CitiStreet, European Bank for Reconstruction and Development (EBRD) and the U.S. Navy, rely on JBoss to support their critical JEMS-based applications. Certified partners supporting JEMS and reselling JBoss Subscriptions include Dell, HP, NEC, Novell and Unisys. JBoss maintains headquarters in Atlanta, Ga. and Neuchâtel, Switzerland. For additional information, please visit <http://jboss.com>.

###

JBoss is a registered trademark and JEMS is a trademark of JBoss, Inc. in the United States and other countries. J2EE is a trademark of Sun Microsystems, Inc. in the United States and other countries. All other trademarks or registered trademarks herein are property of their respective owners.