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JBoss, Inc. Reports Fourth Quarter Results

*Professional Open Source Company Completes Banner Year of Milestones,
Prepares to Expand Market Share and Leadership in 2005*

ATLANTA—February 23, 2005—JBoss®, Inc., the Professional Open Source company, today announced fourth quarter results for 2004, which closes out the company's most successful year to date. Highlights include the introduction of enhanced JBoss Professional Support Services to meet the company's rapidly growing customer base and the launch of the JBoss Enterprise Middleware System (JEMS), an expanding stack of plug-and-play open source software that delivers greater technology choice and flexibility to the end user. With an eye on corporate growth, JBoss opened a development office in Austin, Texas and continued to strengthen its management team.

In addition, this quarter saw JBoss bolster its mindshare and momentum in the Java community. First, the company was elected by program members of the Java Community Process (JCPSM) to the Executive Committee (EC) for the Standard/Enterprise Edition (SE/EE). As a voting member, JBoss will help guide the evolution of Java technologies. Second, the JBoss Application Server is now the most widely deployed Java application platform. BZ Research's annual survey of IT managers found that nearly 35 percent use JBoss AS, a gain of 26 percent from last year. In contrast, fewer respondents were using proprietary application servers, with declines across the board for IBM WebSphere, BEA WebLogic and Oracle app servers.

"For JBoss, 2004 was a year of building, focus and execution, and the results speak for themselves. Make no doubt about it, Professional Open Source has arrived as a safe choice for the enterprise," said Marc Fleury, chairman and CEO of JBoss, Inc. "JBoss has a strong and experienced management team in place, a talented development team drawn from around the world and a profitable, disruptive business model challenging traditional software revenue lifecycles at every turn. In 2005, we expect JBoss Professional Open Source to continue gaining converts in every industry and our JEMS products to gain and increase market share in the IT infrastructure of every enterprise."

With the launch of JEMS, an expanding open source middleware stack that offers end users an alternative to today's monolithic, proprietary platforms, JBoss tapped former Bluestone and HP Middleware veteran Shaun Connolly for vice president of product management. Connolly has more than 12 years of experience leading product management, development and integration teams. In this position, Connolly spearheads product strategy and management of JEMS and related technologies.

Meet the JBoss Community

For the fourth quarter, JBoss outperformed its growth goals and remained cash-flow positive. A record number of new customers bought professional support, training or consulting services, including AutoTrader.com, Avaki, Bond International Software, Bridges Transition, Carnegie Mellon University, Delta Com Srl., eXerp (formerly ProCard ApS), Five9 Inc., GEDI SA, George Little Management, Honda Motor Company Europe (UK), Intime Technologies, ITG SSI, Justsystem Corporation, Komunik Corporation, LowerMyBills.com, Ongame E-solutions AB, Pitagora S.p.A., Polycom, Priceline.com, Rackspace Managed Hosting, RightSize Business Systems, TimesTen, Tripod Technologies and Unity Systems.

The JBoss Partner Network continues to expand with the addition of new partners, including a new premier JBoss Authorized Server Partner (JASP), SoftPro Systems, an IT specialist based in Hyderabad, India. Other new partners include Choreology, Proservia and Tier 2 Consulting.

Members of this growing JBoss community—including customers, partners, contributors and core developers—now have a gathering ground for learning and sharing: JBoss World 2005 kicks off March 1-2, 2005 at the Omni/CNN Center in Atlanta, Ga. Sessions, chosen by representatives of the JBoss community, will focus on technology best practices, industry issues, case studies and core infrastructure.

JBoss World will feature keynotes from Martin Fink, vice president of Linux, Hewlett-Packard; Doug Fisher, director, Core Software Division, Software and Solutions Group (SSG), Intel Corporation; Tony Gaughan, vice president of product development, Computer Associates; Ali Shadman, vice president, Strategic Software Programs, Unisys Corporation; and JBoss Chairman and CEO Marc Fleury. Registration is now open at <http://www.jboss.com/company/events/jbossworld2005>.

Continues Product Innovation and Expansion

Building on its track record of delivering technology ahead of the industry, JBoss continued to bring new innovations to the market with its expanding federation of open source projects. Key innovations in this quarter include JBoss AOP, the first Java implementation of aspect-oriented design, integrated with JBoss Eclipse IDE; an EJB 3.0 Preview that greatly reduces development complexity and simplifies EJB so they resemble plain old Java objects (POJOs); and the JBoss MicroContainer, a blending of the JBoss Microkernel and JBoss AOP, which will be the foundation of the company's forthcoming fifth-generation application server. More information about these product advances is online at <http://jboss.com/products/index>.

With significant resource support and contributions from JBoss, the Apache Jakarta Tomcat project debuted its latest release, Tomcat 5.5.4, focused on performance enhancements. To further enhance Tomcat as an enterprise solution for its customers, JBoss federated the mod_jk Web Server Connector project, which integrates Tomcat with the Apache Web Server and Microsoft IIS. Mladen Turk, key Apache Jakarta contributor, joined JBoss as a full-time developer. Turk will work closely with the Tomcat development team at JBoss, led by Tomcat contributor Remy Maucherat, to improve integration of the popular JSP/servlet engine and the Apache Web Server.

Enhanced Professional Support Services

In this quarter, JBoss enhanced its support service offerings to meet increasing demand from the enterprise market. JBoss Professional Support Services include training, consulting and professional support needed at every step of the application lifecycle. Unlike third-party providers of open source software support, JBoss support is delivered from the source—that is, the experts who know JBoss products best. Professional Support service highlights from this quarter include:

- > **Tomcat/Apache Web Server Integration Support** – With the addition of the Tomcat Web Server Connector project, JBoss now offers enterprise-quality development and support services for Tomcat/Apache Web Server integration—a critical pain point for companies rolling e-business applications into production. Existing JBoss Application Server customers will receive support for Tomcat/Apache Web Server integration at no additional charge.
- > **Training** – JBoss successfully conducted dozens of public and private, on-site training courses. In the next quarter, JBoss is expanding its training schedule to include new courses for JBoss jBPM and Apache Jakarta Tomcat. With the help of its global JASP network, JBoss is expanding training sessions internationally. Look for courses in Q1 2005 in France, Germany, India, South Africa, Sweden and Taiwan. See the current schedule at <http://www.jboss.com/services/training/schedule>.
- > **JCredits** – JCredits lets customers pre-purchase credits and take advantage of volume discounts. Credits can be used toward public and private training courses, consulting engagements and developer certification exams.
- > **Online Education** – JBoss continues to offer insightful free webinars on industry issues and JBoss core technology, including a widely attended session on “Legal Issues of Open Source.” For a schedule of upcoming and archived Webinars, please visit http://www.jboss.com/services/online_education.

About JBoss, Inc.

Through its Professional Open Source model, JBoss, Inc. is making open source a safe choice for the enterprise. JBoss provides resources, technology direction and core development for innovative open source projects and stands behind them with enterprise-grade support and services. These projects include the JBoss Application Server, Hibernate, JBoss jBPM, JBoss Eclipse IDE and Apache Jakarta Tomcat, which are core components of the JBoss Enterprise Middleware System (JEMS). Companies like Corporate Express, La Quinta Inns and Nielsen Media Research rely on JEMS for mission-critical enterprise applications. Partners who embed or bundle JEMS and resell JBoss services include Computer Associates, HP, Novell and Unisys. JBoss has headquarters in Atlanta, Ga. and Neuchâtel, Switzerland. For additional information, please visit www.jboss.com.

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