



Press release

JBoss and Redpill join forces in Nordic partnership

Stockholm, 23 February 2006. JBoss has further demonstrated its trust and confidence in the Swedish open source company Redpill. As of today, Redpill offers support and services throughout the entire Nordic region for the open source application server JBoss Enterprise Middleware Suite, JEMS.

2006 will be a breakthrough year for the penetration of open source solutions among companies and government agencies, claims one of the world's foremost open source visionaries, Marc Fleury. He is currently on an exclusive visit to Sweden to describe the development of open source over the long and short term. The message is clear. The open source movement has matured, and the business models currently being introduced are forcing giants such as Microsoft, IBM and HP to re-think their business models from the ground up.

– First we saw the mini computer replace the mainframe. Then came the PC. And at the end of the 1990s the Internet burst onto the scene. In this period of economic growth, I am completely convinced that open source will become the hottest trend, says Marc Fleury who is not merely one of the world's foremost open source visionaries, but also the founder of JBoss, whose eponymous open source product is among the top application servers in the world, i.e. the motor driving business critical systems.

For the past two years, JBoss has seen a sustained increase in demand. According to the latest studies from the software research company BZ Research, more companies use JBoss than products such as IBM WebSphere and Bea Weblogic Server. The same trend can be seen taking place in Sweden.

In order to be able to offer Swedish companies and government agencies local support and advanced consulting services relating to JBoss, Marc Fleury is collaborating with the Swedish consultancy Redpill. This partnership has been very successful. Recently, for example, Redpill landed a major deal with SJ's wholly owned subsidiary Linkon, where the entire ticket system will be switched over to run on JBoss.

– We hope that the Linkon deal will pave the way for us to help other parts of the SJ Group to migrate to open source. Beyond that, we have a few other major deals in the pipeline where we are in the final phase of negotiations. But the sharp growth in demand is not just coming from Swedish companies and government authorities. We have also been receiving constant inquiries from the other Nordic countries, says Anders Liling, MD at Redpill.

In order to be able to meet that kind of demand, it has now been established that JBoss and Redpill have expanded their collaboration to include the other Nordic countries. Marc Fleury had the following words to say on the expanded collaboration:

– Redpill's open source expertise backed up by JBoss paves the way for Nordic companies and government agencies to gain access to the support necessary to implement open source software solutions as efficiently as possible, and as a direct result achieve enormous savings in license costs, says Marc Fleury.

For more information please contact:

Anders Liling, MD Redpill
Tel +46-8-20 95 00, Mobile: +46 70-603 36 30
E-mail: anders.liling@redpill.se

Rob Morrison, JBoss Marketing Manager EMEA
Tel: +41 32 720 9264, Mobile: +41 79 541 3309
E-mail: rob.morrison@jboss.com

About Marc Fleury and JBoss:

Marc Fleury was born in France, but has been living in the US for the past few years. He has a PhD in physics and was educated at the Ecole Polytechnique in France and MIT in the US. In 2001, Marc Fleury founded JBoss, which currently produces the world's leading open source application server. Apart from the fact that the JBoss application server represents cutting edge technology and is quickly updated with new Java standards, local support for the product is offered to customers worldwide. For more information visit: www.jboss.com

About Redpill:

Redpill AB began operations at the start of 2003. Redpill AB is the first independent company in Sweden to focus entirely on delivery and services of Open Source Software. Redpill, and our network of partners, provide strategic counselling, pre-study, development, implementation and support of Open Source Software. We offer our customers a safe and cost-effective way to replace proprietary products with software and components based on Open Source Software. Redpill has offices in Stockholm, Gothenburg and Karlstad.

For more information please visit: www.redpill.se